



# Results through Relationship Intelligence

LIVE WEBINAR SERIES

# **Productive Relationships Predict High-Performance**

# **Learn How to Build Agile Teams Where Relationships Thrive**

Doesn't it seem like some managers and teams make "it" happen, no matter what "it" is? Even in uncertainty or times of crisis, they find a way to turn opposition into opportunity. They transform the stumbling blocks of conflict and misunderstanding into stepping stones for success.

For these high-achievers, building collaborative relationships is priority one. Whether in-person or dispersed, they understand that members of their teams can go further together than they can alone. The good news is that you, too, can leverage the power of relationships and drive results.

# What You Will Learn During the Webinar:

- How to gain a greater understanding and appreciation of individual motives and strengths
- The ability to tailor communication-based on individual motives and preferences
- Understand diverse personalities and how that can trigger conflict
- Discover your strengths and deploy them at the right time for the right reason for greater effectiveness

# **Before the Webinar**

# The SDI 2.0

Core Strengths® is powered by the Strength Deployment Inventory 2.0 (SDI 2.0). This award-winning, scientifically validated assessment provides four views of a person. It reveals why they do what they do, and how they relate to others. Using Relationship Intelligence (RQ), the SDI 2.0 provides a common language for understanding what's important to the people on your teams, and how they can work together more effectively. It provides tools for choosing the right strengths to make the right decisions, even in high-stakes situations.

# **Organizational Impact**

After decades of research, we're driven by one central reality: lasting results are the product of resilient relationships. So, we've devoted our entire mission to helping leaders and organizations develop Relationship Intelligence (RQ): the science of relationships and how to improve them.

Our goal is to give your organization a common language and actionable insight where you can:



# **Improve Collaboration**

Leverage differences and build trust to overcome innovation-killers while rapidly achieving goals.

### **Build Better Teams**

Whether in person or remote, teams with resilient relationships achieve breakthrough when others breakdown. Teams with high RQ shape the conversations that solve problems and get work done.

## **Coach for Performance**

Turn managers into effective coaches. Core Strengths' real-time RQ insight elevates the manager-team relationship, allowing them to rise to challenges and respond to opportunities, together.

Bottom line, that elusive "it" factor is Relationship Intelligence (RQ). It is teams who know how to speak each other's language and show up with the right strengths for the moment — all while staying true to their intrinsic motives and values. That's "it". So if results are your goal, let relationships be the glue. That's RQ.

"Core Strengths gave me a blueprint for how to communicate and engage each person, knowing what matters to them. I delegate more strategically and get better work in return because of it. My team feels more invested and even offer up new ideas and solutions we hadn't considered before. I'm getting the best work out of my team now—because I know how to."

### JENNIFER HOLTHUSEN

VP EMPLOYMENT ENGAGEMENT AND DEVELOPMENT



# WHAT'S NEXT

To schedule this webinar for your chapter, email Michael Brown, Core Strengths Master Facilitator, at michael.brown@corestrengths.com or visit corestrengths.com